

# DAVID SILVERMAN

david.s.silverman @ agman . com  
www.linkedin.com / in / david-silverman-1b096

## SUMMARY

I have been fortunate to have a varied career of leadership that has spanned small companies to large and brought me around the country and world. I have worked in many industries including technology, finance, publishing and education.

My roles have included sales and marketing, technology development, compliance and operational risk management, published author and others. I have led teams as large as 200 and built a network of colleagues through the years who I maintain close ties with.

I believe firmly that success is through the work of a committed team with shared values and vision. I am seeking the next step in my career that will make use of all that I know while continuing to learn.

## SKILLS

Leadership	Entrepreneurship	Financial Management
Vision	Teaching	Information Security
Change	Writing	Risk Management
Communication	Sales	Compliance
People Management	Marketing	
Mentoring	Technology	

## CAREER

### Financial Services and Consumer Goods Risk and Compliance

Dsagman LLC, Chicago	2022 – Present
Wells Fargo, Chicago, Senior Director	2019 – 2021
JP Morgan Chase, New York City, Managing Director	2012 – 2019
Morgan Stanley, New York City, Executive Director	2009 – 2012
Diageo, Norwalk, Connecticut, Director	2006 – 2009
Citigroup, New York City, Vice President	2004 – 2006

### Publishing and Technology Services

The Clarinda Company, Clarinda, Iowa, President	1998 – 2004
Innodata, New York City, Vice President and Chief Scientist	1995 – 1997
Dawson Holdings, London, UK, Group Technology Director	1994 – 1995
Data Conversion Laboratory, New York City, VP Sales and Technology	1992 – 1994

### Author and Educator

Booz Allen Strategy Business blogger	2013 – 2014
Harvard Business School Press blogger	2008 – 2010
Drew University, Madison, New Jersey, Adjunct Professor of English and Computer Science	2008 – 2012
IBM Kingston, New York, Technical Writer	1989 – 1991

### **Publications**

Memoir: The Last American Typesetter or How I Made and Lost \$4 Million  
Guide to Better Business Writing 2<sup>nd</sup> Edition, Contributor, Harvard Business School Press  
Guide to Getting a Job, Contributor, Harvard Business School Press  
Constructive Confessions, Harvard Business Review  
Surviving the Boss from Hell, Harvard Business Review,  
Will Our Customers Bail Us Out? Harvard Business Review  
Business Risk, A Case Study, Corporate Executive Roundtable  
5 Errors Every Entrepreneur Should Avoid When Seeking Venture Capital, American Venture Magazine  
Towards a Universal Library, Wired Magazine

### **Guest Lecturer**

Institute for Future Practice of Law, Northwestern Law  
Federal Reserve Bank of Chicago and DePaul University  
University of Illinois College of Law  
Kent Law  
UC Davis MBA Program  
NYU's Master in Publishing Program

### **EDUCATION**

Bachelor of Arts Drew University, New Jersey, Magna Cum Laude with honors in Mathematics  
Dual Major: Mathematics and Computer Science, Minor: Writing; IBM Watson Scholar

### **BACKGROUND**

I am a first generation American on my mother's side. She was a Holocaust survivor from Germany and artist. Through her I am a dual citizen of the US and Germany. My father was first generation from Austria. He was an electrical engineer and veteran.

### **INTERESTS**

Programming (Python, JavaScript, Haskell, P5js) Electronics	History Woodworking Guitar	Chess Mountain Biking Mathematics
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Finalist in Hackaday "Hack it Back" Contest for Raspberry Pi powered Guitar Amplifier